

Message Text

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PAGE 01 COPENH 05290 161531Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----107710 161630Z /45

P R 161450Z AUG 78
FM AMEMBASSY COPENHAGEN
TO USDOC WASHDC PRIORITY
AMEMBASSY PARIS PRIORITY
INFO SECSTATE WASHDC 7009

UNCLAS COPENHAGEN 5290

USDOC FOR BEIRING, FIELD, TRAFTON

PARIS FOR IMC DONOVAN

E.O.: 11652: N/A
TAGS: BEXP, DA
SUBJ: PAK TEK 78: STATUS REPORT

REF : COPENHAGEN 4893

1. STATUS OF COPENHAGEN RECRUITING CAMPAIGN IS AS FOLLOWS:

1. PA, THREE VERBALS.

2. PA SUBMITTED BY RMF STEEL, REPRESENTED IN DENMARK BY
SELO GJERSTRUP. EMBASSY STILL IN CONTACT WITH SELO GJERSTRUP
ABOUT ADDITIONAL BOOTH FOR KARTRIDGE PACK.

3. THREE VERBALS FROM THE FOLLOWING COMPANIES:

A) SHUTTLEWORTH, INC., THROUGH DANISH AGENT JORGENSEN FOOD
SYSTEMS AND BELGIAN SUBSIDIARY. PA AND CHECK TO BE SUBMITTED
BY SHUTTLEWORTH, BELGIUM, MR. ROBERT OTZELAAR, 23 MISWEG,
OUDENARDE, BELGIUM, PHONE 055-316006.

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ACTION PARIS: PLEASE FOLLOW UP THIS VERBAL. WE UNDERSTAND
THAT OUTZELAAR WILL BE IN HIS OFFICE MORNING OF 8/17.

B) PLM MATERIALS HANDLING, MALMOE, SWEDEN (SEE REFTEL). PA
AND CHECK WILL BE SUBMITTED TO US FOR FORWARDING BY SWEDISH
FIRM IN A FEW DAYS.

C) BENGT JOHANSSON AB, MALMOE, SWEDEN: VERBAL FOR ONE BOOTH. FIRM REPRESENTS MATTHEWS INTERNATIONAL, PITTSBURGH, PA. EXPECT TO RECEIVE PA AND CHECK FROM SWEDISH FIRM IN A FEW DAYS.

4. STATUS USDOC REFERRALS:

ARENCO AB, SWEDEN: (REFERRAL SENT TO COPENHAGEN): SWEDISH COMPANY INDICATED ARENCO, N.J., IS SALES OFFICE OF ARENCO MACHINERY MADE IN SWEDEN. THEREFORE ARENCO PARTICIPATING IN U.S. PAVILION NOT FEASIBLE. ARENCO DENMARK PARTICIPATING IN SHOW OUTSIDE U.S. PAVILLION.

SONDERGAARDS MASKINFABRIK (MR. KAJ KALMAR): NOT INTERESTED IN U.S. PAVILLION, SEE REFTEL.

ATLAS MARKING SYSTEMS: PARTICIPATING WITH OWN BOOTH IN BELLA CENTER, HAS OTHER THAN U.S. PRODUCTS. IS DISCUSSING POSSIBILITY OF ALSO PARTICIPATING IN U.S. PAVILLION WITH WEBER MARKING SYSTEMS. WE'LL KNOW RESULT BY FRIDAY.

FISCHBEIN INTL.: WE CANNOT MAKE CONTACT, PRESENTLY CHECKING ON WHETHER COMPANY IS CLOSED. WILL REPORT STATUS LATER. REXNORD INTN'L - NOT INTERESTED. HAS DETERMINED PRODUCT GROUP DOES NOT MATCH.

5. EMBASSY WILL CONTINUE REPORTING AS DEVELOPMENTS OCCUR.
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MANSHEL

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